# CLC Regulating Property And Probate Lawyers

#### PRACTICE APPLICATION SUPPORTING SYNOPSIS

#### Contents

#### Section 1: Business Viability and Sustainability

In this section, please provide a response to the following Licensing Outcomes:

1. Financing and Ownership

Licensing Outcome: The CLC can regulate this business

- 2. Source of Funds / Source of Wealth (Financing / Investment Funds)
- 3. Experience and Suitability of BOOMs, CLC Managers, and Key Personnel

Licensing Outcome: The plan for the business indicates that it will provide legal services which protect the interests of clients

Licensing Outcome: The business has clear lines of accountability (for managers)

Licensing Outcome: The business has suitable (trustworthy, qualified, skilled, experienced) managers

4. Business Overview, Operating Model, Confidentiality, and Data Protection

Licensing Outcome: The plan for the business indicates that it will provide legal services which protect the interests of clients Licensing Outcome: The business has clear lines of accountability (for managers)

5. The Trading Profile

Licensing Outcome: The plan for the business indicates that it will provide legal services which protect the interests of clients

6. Sources of Work and Referral Strategy

Licensing Outcome: The plan for the business indicates that it will provide legal services which protect the interests of clients

7. Client Profile

Licensing Outcome: The business has in place compliant governance arrangements to protect the interests of the business AND the interests of clients

8. Service Quality and Complaints Handling

Licensing Outcome: The business has in place compliant governance arrangements to protect the interests of the business AND the interests of clients

- 9. Claims and Claims Management
- 10. Money Handling Arrangements, AML, Cyber Crime, and Fraud Prevention

Licensing Outcome: The business has in place compliant governance arrangements to protect the interests of the business AND the interests of clients Licensing Outcome: The business has clear lines of accountability (for managers)

Licensing Outcome: The business has suitable (trustworthy, qualified, skilled, experienced) managers

11. Staff Training and Ongoing Competence Strategy

Licensing Outcome: The business has in place compliant governance arrangements to protect the interests of the business AND the interests of clients Licensing Outcome: The business has suitable (trustworthy, qualified, skilled, experienced) managers

12. Adverse Information

# CLC Regulating Property And Probate Lawyers

#### PRACTICE APPLICATION SUPPORTING SYNOPSIS

#### Section 2: ANNEX 1 - Owners and Managers Overview

Reporting Beneficial Owners, Officers and Managers (BOOMs), CLC Managers, and Key Personnel (HoLP, HoFA and MLRO)

A reporting template is provided at Section 2: ANNEX 1. A separate template must be completed for each BOOM, CLC Manager and Key Personnel.

#### Section 3: Data Protection Policy

#### Completing this Document

Applicants should provide comprehensive answers to each section and aim to address the points highlighted under each question. If the answer to a question is 'not applicable', please explain why the question does not apply to the business's circumstances. The CLC application process is evidence-based, and any evidence should be submitted to substantiate any material information provided. Applicants are also encouraged to include any additional information they consider important to support the application.

When disclosing adverse information, applicants must provide evidence to establish the material facts. This may include correspondence from past employers, financial institutions, and enforcement or regulatory bodies.

The application assessment will focus on the following areas:

- Financial information
- This document
- Compliance of policies and procedures
- Compliance and regulatory intelligence
- Fit and proper assessments
- Professional status, experience, and skills of managers and key personnel



#### **Useful links**

**Guidance for CLC New Practice Applicants** 

**Guidance for Switch and Hive Off Applicants** 

**BOOM Definition** 

**CLC Registered Manager Definition** 

**CLC Recognised Body Licensing Framework** 

**CLC Alternate Business Structure Licensing Framework** 

**Code of Conduct** 

**Anti-Money Laundering Toolkit** 

**AML Client and Matter Risk Assessments** 

Applicants are strongly recommended to familiarise themselves with the CLC Risk Agenda.



Sec	ction 1: Business Viability and Sustainability					
•	Explain the Business Investment, Governance and Management Structures					
• List the Beneficial Owners, Officers, and Managers (BOOMs), HoLP, HoFA, and MLRO (the key personnel), including their legal names, interests and						
titles, professional statuses, and regulatory IDs. This applies to both corporations and individuals.						
1 FINANCING AND OWNERSHIP						
	Licensing Outcome: The CLC can regulate this Business					
Ownership Structure: Explain the Businesses Financing Arrangements and Ownership Structure						
	Does this business have any corporate interest/ownership?					
Α	If yes, please use this section to provide details of the corporation, its interest, and value					
	Is there a corporate group structure?	Yes	No			
В	If yes, please explain the group structure, including Companies House numbers and percentages of material interest, and attach a diagram	163	INO			
_	depicting the structure with this document					



С	-	Explain any shared business interests  Detail any risks identified as a consequent of the financing and ownership structures  Explain how the business will mitigate those risks



#### 2 | SOURCE OF FUNDS/SOURCE OF WEALTH (FINANCING/INVESTMENT FUNDS)

**Source of Funds:** This section focuses on understanding how and where the client obtained the money for a particular transaction, while Source of Wealth examines the client's overall financial position and how they have accrued their total wealth.

- List financiers and lenders and explain and investment/loan terms, highlighting any clauses that relate to expectations of financial performance.
- List the documents provided by financiers/investors/BOOMs as evidence of source of funds
- Explain all sources of financiers/investors/BOOMs sources of wealth
- Detail the source, value, accessibility and terms of contingency funds
- Detail financial arrangements for the payment of PII premiums
- Detail source of funds available to cover the cost of up to three excesses
- Explain how Lender Panel minimum requirements will be met, or managed or mitigated



#### EXPERIENCE AND SUITABILITY OF BOOMS, CLC MANAGERS AND KEY PERSONNEL

Licensing Outcome: The plan for the business indicates that it will provide legal services which protect the interest of clients.

Licensing Outcome: The business has clear lines of accountability (for managers).

*Licensing Outcome:* The business has suitable (trustworthy, qualified, skilled, experienced) managers.

- Explain what qualifies the BOOMs, Managers and Key Personnel as:
  - 1. Fit to Own
  - 2. Fit to Manage
- Explain all governance, operational, compliance and regulatory roles and responsibilities
- Explain how the Body will be Fit to provide Legal Services to the Public (replies should address the requirements for bodies explained in the CLC Licensing Frameworks and Code of Conduct)
- Explain the delegations in relation to compliance responsibilities, and core functions:
- Detail how the cover arrangements will be managed for key personnel
- Detail any risks identified associated to the BOOMs, CLC Managers and Key Personnel
- Explain how the business will mitigate those risks



#### BUSINESS OVERVIEW, OPERATING MODEL, CONFIDENTIALITY AND DATA PROTECTION

Licensing Outcome: The plan for the business indicates that it will provide legal services which protect the interest of clients.

Licensing Outcome: The business has clear lines of accountability (for managers).

#### Explain the following:

- The operating model and context
- The risks associated to the business
- Any subcontracting arrangements (Reserved non reserved work) and fees
- Any subcontracting arrangements (administrative and accounting)
- Any shared service arrangements (administrative) and fees
- Any shared infrastructure (premises/office/phone/IT) arrangements
- Any shared governance or key personnel arrangements (Managers, HoLP, HoFA, MLRO
- All digital systems such as Case management/accounting systems
- File storage arrangement and access whilst trading and in the event of wind-up
- Any confidentiality considerations that arise out of the operating model
- Any risks identified as a consequent of implementing the operating model
- How the business will mitigate those risks
- The data protection requirements and arrangements



5	THE TRADING PROFILE  Licensing Outcome: The plan for the business indicates that it will provide legal services which protect the interest of clients				
-	Detail the Legal services, including reserved and unreserved work				
-	Provide a transactional breakdown for each type of Legal service				
-	Provide ratios for each type of Legal service /transaction types				
-	Detail any excluded types of work/transactions/client profiles				
-	Explain the supervision arrangements for reserved work and list the supervisors				
	Explain the supervision arrangements for non-reserved work and list the supervisors				
	Explain any relevant operating aspects of the business, such as operating on both sides				
	Detail any risks identified as a consequent of the trading profile				
-	Explain how the business will mitigate those risks, and reference where this is covered by policy or procedure.				
Ī					



## SOURCES OF WORK AND REFERRAL STRATEGY Licensing Outcome: The plan for the business indicates that it will provide legal services which protect the interest of clients Explain any referral arrangement, reciprocal arrangements and fees Detail the percentage of work that will come from each referrer, or referral agreement Explain how instructions and clients will be risk assessed for acceptance based on the referral channel Detail any conflict of interest (inter-company referrals) Explain how conflict will be managed, or mitigated Explain how the business will be transparent with clients about any referral arrangements Detail and legal agreements Detail any contingency sources of work



-	CLIENT PROFILE Licensing Outcome: The business has in place compliant governance arrangements to protect the interest of the business AND the interest of clients
-	Explain the nature and characteristics of the business' clients Explain any anticipated:  1. shared characteristics 2. shared protected characteristics
-	<ul><li>3. shared vulnerability</li><li>4. heightened risk of conflict</li><li>Detail any risks identified as a consequence of the client profile</li></ul>
-	Explain how the business will mitigate those risks, and reference where this is covered by policy or procedure  Explain how the business will go about identification and subsequent changes to service in the event vulnerability is identified



CI	EDVICE OUALITY AND COMPLAINTS HANDLING
0	ERVICE QUALITY AND COMPLAINTS HANDLING
	icensing Outcome: The business has in place compliant governance arrangements to protect the interest of the business AND the interest of clients
Explain <sup>•</sup>	the following:
	v the business will work to minimise services complaints
- The	complaints management recording and remedy processes
- Hov	v the business will go about identifying client dissatisfaction
- Hov	v the business will address client dissatisfaction, including remedies available



9	CLAIMS AND CLAIMS MANAGEMENT
-	Detail the past 6 years claimed history, including open and closed matters Explain the claims management processes in the business Explain how risk will be identified and mitigated using claims data Detail any endorsements on a current PII policy and explain why they have been included



#### MONEY HANDLING ARRANGEMENTS, AML, CYBER CRIME AND FRAUD PREVENTION

10

*Licensing Outcome:* The business has in place compliant governance arrangements to protect the interest of the business AND the interest of clients

Licensing Outcome: The business has clear lines of accountability (for managers)

Licensing Outcome: The business has suitable (trustworthy, qualified, skilled, experienced) managers

- Detail the banking arrangements
- Explain the supervision delegations and madidates to operate the client and office accounts
- Explain the KYC processes
- Explain the supervision delegations and escalation process for KYC
- Explain the cybercrime and fraud prevention mitigations
- Explain the supervision delegations for cybercrime and fraud prevention processes
- Explain the AML, Sanctions and Counter terrorist financing mitigation
- Explain the supervision delegations for AML, Sanctions and Counter terrorist mitigations



11	STAFF TRAINING AND ONGOING COMPETENCE STRATEGY  Licensing Outcome: The business has in place compliant governance arrangements to protect the interest of the business AND the interest of clients  Licensing Outcome: The business has suitable (trustworthy, qualified, skilled, experienced) managers			
<ul> <li>Detail the routine staff training program, highlight topic and agendas of importance and attendance expectations</li> <li>Explain how routine staff training will mitigate risk</li> <li>Explain how ongoing competence will be managed</li> <li>Explain how ongoing competence will mitigate risk</li> <li>Tell us about any training or compliance support</li> </ul>				
Ì				



12

#### **ADVERSE INFORMATION**

Licensing Outcome: The business has suitable (trustworthy, qualified, skilled, experienced) managers

- Have any of the managers, or has any company in which the managers were, at the material time, an owner, director, partner, or member:
  - a. been the subject of,
  - b. received notice of, or
  - c. been aware of any circumstances which may give rise to a regulatory investigation, allegations, or disciplinary action/order by the Council for Licensed Conveyancers, the Solicitors Regulation Authority, the Law Society, the Bar Standards Board, CILEx Regulation, or any other professional body or regulator?
- Have any of the managers ever received a caution, a suspended sentence, or been convicted of an offence in a court in the UK or elsewhere?
- Have any of the managers been the subject of an order disqualifying them, for any period, from being an owner, director, member, or officer of any company?
- Have any of the managers, or has any company in which the managers were, at the material time, an owner, director, partner, or member:
  - a. gone into voluntary or compulsory administration or liquidation on the grounds of insolvency; or
  - b. entered into a Company Voluntary Arrangement (CVA) or any other arrangement with creditors?
- Have any of the managers, or has any company in which the managers were, at the material time, an owner, director, partner, or member, been the subject of any County Court Judgment (CCJ) that has not been discharged in full?
- Have any of the managers ever been declared bankrupt? If yes, please provide the dates.
- Do any of the managers have any undischarged financial liabilities:
  - a. to the CLC,
  - b. to any other regulator,
  - c. to a professional body, or
  - d. to the Office for Legal Complaints?
- Have any of the managers entered into an Individual Voluntary Arrangement (IVA) or any form of debt management arrangement?
- Have Court of Protection powers ever been exercised in relation to any of the managers?



Section 2: ANNEX 1 - Owners and Managers Overview								
TO BE COMPETED FOR EACH BOOM, CLC MANAGER AND KEY PERSONNEL								
Name:								
Authorised Person:	Ownership Percen	Ownership Percentage:		Appointed as: Applicati		Applications:	oplications:	
Non-Authorised		Personal Funds		Not Applicable		BOOM		
CLC Lawyer		Corporate Funds		Director		RM		
Solicitor	Value:			Member		HoLP		
FCILEx Practitioner	Source of Funds:	Source of Funds:		Partner		HoFA		
Other	Source of Wealth:	Source of Wealth:				MLRO		
Licence/PC Number:						CLC Licence		
Current SRA Job Title/Responsibilities (if applicable):								
Intended CLC Job Title/Responsibilities:								

# CLC Regulating Property And Probate Lawyers

#### PRACTICE APPLICATION SUPPORTING SYNOPSIS

#### Section 3: Date Protection Policy

The CLC is required by statute to keep a register of Licensed Conveyancers and Licensed Probate Practitioners in England and Wales which is open for public viewing, free of charge during office hours.

The CLC makes available a register of CLC lawyer and CLC registered managers (Including HoLPs (Head of Legal Practice) and HoFAs (Head of Finance and Administration)) for lending institutions, panel managers and other key regulatory stakeholders. For Key Personnel of CLC Practices, such as registered managers, HoLPs and HoFAs, this information will include a primary email address provided by registrants for the purposes of creating their CLC record. Please ensure where possible that the primary email address given is a business email address, or an email address used for business purposes, as by submitting an application to us and providing this information you are expressly consenting for this information to be used by the CLC for regulatory purposes. Your name, CLC ID number, practice address, practice telephone number, and where appropriate, practice fax number, practice email address and practice web site address appear on the CLC web site.

Using your Personal Data

Your details will be held by the CLC in accordance with the General Data Protection Regulations (GDPR). For the purposes of GDPR, if you provide any information to us, we will be the data controller.

For further information about how your information is used, how we maintain the security of your information, and your rights to access information we hold about you, please see our privacy policy which is kept under regular review.

You can contact our Data Protection Officer via email at privacy@clc-uk.org or in writing to:

Council for Licensed Conveyancers We Work, 120 Moorgate, London, EC2M 6UR

Main Line: 020 3859 0904